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TECA: 2015/2016/SD/024  
 19th January 2016

**CIRCULAR**

To

**ALL MEMBERS**

Dear Sir,

**Sub: Energy Saving Mission - Reg**

You may be aware that TECA has made various efforts for the development of its member in various energy sectors now we are here with a mission to save energy in lighting.

To create awareness and reduce the energy consumption among our members TECA have started an assignment by entering an agreement with Moser Baer to supply 15W and other LED tube light for a special price to our members.

**Special Price**

S.NO	Product	TECA / Associate organization price	Customer Price
1	15 w Tube light	650	775
2	18 w Tube light	750	875
3	22 w Tube light	875	1000
4	30 w Street light	3330	5500
5	65 w Street light	7770	10275
6	90 w Street light	11100	14450
7	90 w High Bay light	11433	15650
8	150 w High Bay light	18870	26000
9	2 X 2 Panel 36 w Backlit	3450	6500

To know the advantages (LUX study and Power Study) and ROI, read the below study result:

Study Results Conducted at Amarjothi Spinning Mills Ltd			
Study Conducted on : 15.06.15			
Parameter	36w FTL	28 w	15 w Moser Baer LED
<b>Spinning - Lux Study (Distance from tube to Work pane - 11 ft)</b>			
Tube 1		94	116
Tube 2		73	103
Tube 3		78	90
Tube 4		82	92
Tube 5		77	107
<b>Carding - Lux Study (Distance from tube to Work pane - 11 ft)</b>			
Tube 1	70		90
Tube 2	60		90
Tube 3	61		112
Tube 4	75		110
Tube 5	72		109
Tube 6	67		106
<b>Power Study (Single tube)</b>			
Wattage	36.33	27.84	14.75
Power factor	0.89	0.908	0.911
m Amps	175	130	68
Voltage	232.79	234.98	236.21
Fr	49.98	49.96	49.94
<b>Estimated Unit Consumption / Year</b>			
	318.25	243.88	129.21
<b>Cost per year (Rs. 8.05/unit)</b>	<b>2562</b>	<b>1963</b>	<b>1040</b>
<b>Additional savings offered by 15w Moser Baer TL</b>	<b>1522</b>	<b>923</b>	

By this we are aiming at least to save 100 units of energy consumption in a year / Bulb. So by this the cost of the LED is recovered in a year's time. Please note that one unit of electric energy saving is equivalent to two units of energy production.

We invite all our members to purchase LED's according to their requirements. You can contact the below list of distributors for your requirements and technical clarification.

List of Distributors				
Area	Name of the Distributor	Location	Contact Person	Mobile
Salem	Balaji Textile Agency	Salem	Mr. P. Babu	9443246925/9443346925
Coimbatore, Tirupur & Nilgiris	Jayadev Enterprise	Coimbatore	Mr. M. Suresh kumar	9042840666/9443113763
Chennai	Balaji Tribo Lubricants	Chennai	Mr. Vadivel	9487626925
Chennai	Shine Agencies	Chennai	Mr. P. Balaji	9150491975/9944941975
Chennai	GG Enterprise	Chennai	Mr. N. Tamilmanian	9445744369/9840311359
Karur	Trinity Business Solutions	Karur	Mr. Veera Raghavan	9600912707
Madurai	GG Enterprise	Chennai	Mr. N. Tamilmanian	9445744369
Dindugul	Textile Trading Corporation	Dindugul	Mr. Mani(B. Ramasubramania Raja)	9443022699/9965600000
Trichy	Jas Agency	Trichy	Mr. C. Shanmugam	9843441896/9842412396
Vellore	Vivek Agency	Vellore	Mr. A.K. Rajendran	9443203542
Erode	SSS Marketing	Erode	Mr. Sivakumar	9842972753

For terms and conditions read below:

### Terms & Conditions:

TECA can combine other associations with prior intimation and approval to achieve the designated numbers.

1. Name of the membership organization should be mentioned clearly in every Purchase order to enhance the special price.
2. Purchase Order has to be released against the member's requirement with the following details: Members address, contact person, mobile no along with TIN No. and delivery address.
3. Minimum Order Quantity: 50 no's or Rs. 35,000/ whichever is lower.
4. In case of schedule orders the quantity and month of supply should be informed clearly.
5. 30% advance payment should be in the name of the appropriate Area Distributor.
6. Orders will be executed on the sequence of the list provided by TECA and their Associate organizations.
7. Periodical review on pricing policy will be done on every 3<sup>rd</sup> month from the date of agreement. Maximum supplies for TECA will be 20,000 no's per month.
8. TAX: Tax Extra as applicable. (Present TN VAT of 5% for LED tubes).

### **Payment Terms:**

- 1) 30 % advance, 70% on delivery (4 weeks delivery)
- 2) 100% Advance Payment, Delivery will be within a week. (Special Case)

**Validity:** The above said orders should be completed in a period of six months from the Date of Agreement.

### **Supply:**

1. Above 500 no's goods will be supplied on Door delivery.
2. Below 500 no's materials will reach our Area Distributors offices and customers should make their own arrangements for delivery.

All other supporting documents are attached for detailed review.

With Warm Regards,

K. Ilango  
Secretary

### **Attachments:**

1. Reasons to choose 15w Moser Baer Tube Lights
2. List of Distributors
3. Amarjothi Spinning Mills Ltd – Study Report